

## Flexible and Comprehensive Solutions to Manage your Entire Business

Acumatica is the only cloud-based ERP solution that adapts to the needs of growing businesses with unlimited user licensing, a customer bill of rights, and native mobility.

**Adaptable**. Acumatica spans various industries, including Distribution, Manufacturing, Retail-Commerce, Construction, and Services (Professional, Field Service, and Repair).

**Seamless**. All Acumatica application suites are web-based, connected fully with one another, and use a centralized database.

**Intuitive**. The mobile-friendly user interface and navigation, design, and dynamic page layout make working on any device fast and easy.

**Collaborative**. Integrated document management, customer portals, and automated communication enable you to work collaboratively with customers, vendors, and employees across departments.

**Automated**. Configurable workflow and approvals help maintain control for business processes such as sales, purchasing, manufacturing, projects, financials, and more.

**Extendable**. Activate advanced features such as barcoding or connect to industryleading solutions via marketplace applications or open APIs.

**Insightful**. All applications include easy-to-use reporting and self-service business intelligence to create role-based dashboards quickly.



underlying transactions.



## **KEY BENEFITS**

### WORK THE WAY YOU WANT

• Use Acumatica's robust platform to perform sophisticated customizations, even in a SaaS environment

#### GET THE PERFORMANCE YOU NEED

- Meet the most demanding standards of your business
- Give your employees anytime, anywhere access, from any device

# REMOVE OBSTACLES TO BUSINESS GROWTH

- · Add unlimited users at the same price
- Grow your business without adding to your IT budget
- Get the latest release at no additional cost

### **REDUCE COSTS**

- Avoid upfront costs for all computing infrastructure such as hardware and data servers
- Eliminate upfront software licenses by using a monthly subscription model
- Shrink IT maintenance and support costs since Acumatica handles hardware and software updates

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### **ACUMATICA CLOUD ERP SOLUTIONS**

Platform and Tools	The versatile Acumatica architectural framework is easily customized to how you do business using standard web technologies and development languages, so business logic can be created or modified using platform tools. Add as many users as you need with no additional license fees with mobility anytime, anywhere, on any device.
Financial Management	Powerful financial applications—simple enough for small companies and comprehensive enough for complex multinationals. Acumatica's Financial Management has standard financial processes (GL/AP/AR) and reports used by national and international organizations, plus multi-company and intercompany accounting, fixed assets, recurring and deferred revenue, and cash management.
Customer Management	Acumatica's Customer Relationship Management (CRM) is embedded and connected with the other suites. Customer Management uses dashboards and reports to provide real-time data on all customer activities: quotes, orders, invoices, payments, and support cases or service calls. A self-service Customer Portal lets you give customers access to the information they need.
Distribution Edition	Acumatica's Distribution Edition works together with Financial Management as a full distribution solution. From Quote-to-Cash and Purchase Requisition-to-Payment, automated processes help eliminate delays and reduce errors. Features include warehouse management, lot and serial number tracking, automated POs, discounts and promotions, and more.
Project Accounting	Deliver project objectives on time and on budget with Acumatica's Project Accounting. Handle complex billing rules and easily calculate project revenue based on key project-specific attributes. Keep better track of costs by correctly accounting for work in progress (WIP) and change orders.
Manufacturing Edition	Integrate production planning and shop floor with customer management, sales orders, engineering changes, inventory, purchasing, and accounting. The Manufacturing Management Edition includes BOM and Routing, Material Requirements Planning (MRP), Production Control, Quoting and Estimating, Product Configurator, and Advanced Planning and Scheduling.
Retail-Commerce Edition	Deliver a consistent customer experience across all your sales channels with full integration between your online, mobile, and in-store operations. The complete commerce-enabled ERP provides native connections to leading commerce storefronts with Acumatica's Financials, Point of Sale, Sale Order Management, Inventory Management, CRM, and order fulfillment and shipping systems.
Construction Edition	Improve margins and project control at all stages of home, multi-family, commercial, mixed-use, land development, and government projects. Manage field service appointments, resources, and equipment. Check dashboards for revenue, costs, and commitments. Equip staff and subcontractors with secure apps for time entry, electronic signatures, and more—all with phones and tablets. Connect to construction applications such as Smartsheet, Procore, and ProEst for an end-to-end solution.

### ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations. **Business Resilience. Delivered**.

Learn more about how Acumatica can work in your business by contacting us at **erp@bakerfieldsolutions.com** or by calling us at **844-376-7767**.

