

Modernize Retail Systems and Streamline Point of Sale Transactions with AcuPOS, Acumatica’s Native Point of Sale Solution

AcuPOS is designed for wholesale distributors, manufacturers, and retail businesses that want a simple system to manage all sales transactions, including retail and counter sales. Manage point of sale transactions from a single order screen, with real-time inventory and cash register reconciliation reporting. Easily integrate POS hardware and credit card terminals for automated point of sale processing.

END-TO-END SALES MANAGEMENT

- **Point of Sale.** Manage retail point of sale with a touch screen compatible application. Facilitate rapid order entry with item grouping and order history. The convenient cashier function allows payments to be applied to orders, invoices, or applied as a credit to an account. Set default values to automate customer selection and streamline order processing steps. Accept multiple payment methods per order.
- **Omnichannel.** Leverage the complete suite of Acumatica products for true omnichannel sales management, including retail and commerce transactions with traditional back office sales, will-call, special orders for drop shipments, and in-store returns and exchanges.
- **Connected Hardware.** Use integrated hardware and verified devices for cash registers, barcode scanning, receipt printers, and credit card terminals.
- **Backoffice ERP.** Utilize best-in-class back-office features for order management, inventory, warehouse management, purchasing and requisition management, CRM, manufacturing, field service, and robust financials with powerful business intelligence and reporting tools.

KEY BENEFITS

COMPLETE SALES MANAGEMENT

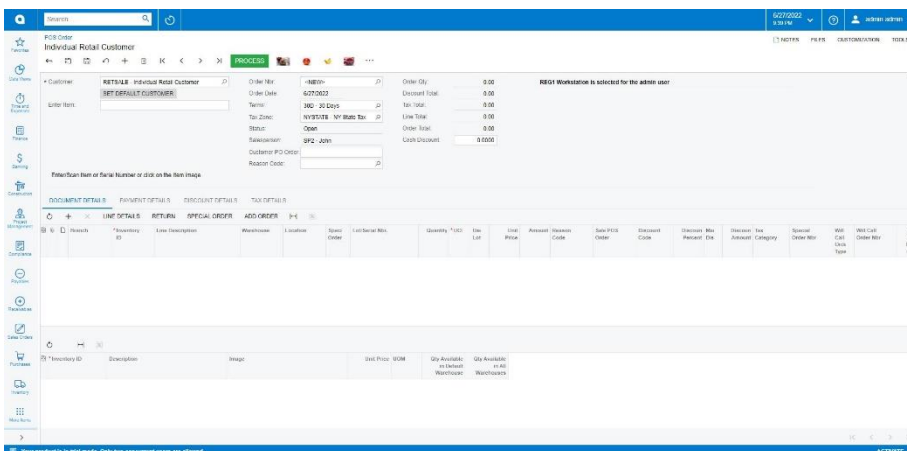
- With Acumatica ERP & AcuPOS, everything is in one system, so there is a comprehensive retail business system with extensive financials, embedded CRM, tax management, PCI Compliant credit card processing, order management, inventory, purchasing, analytics, and reporting at your fingertips.
- Connect supported cash registers, barcode scanners, receipt printers, credit card terminals, and other retail devices with Acumatica’s Device Hub.

STREAMLINE POS TRANSACTIONS

- Generate and Process Sales Invoices with Returns on the same order.
- Set POS Preferences for customer type, location, transaction dates, tax and shipping settings, salesperson, and other defaults by workstations.
- Simplify cash drawer reconciliation with X & Z reports, along with register receipts.

MANAGE WILL CALL & SPECIAL ORDERS

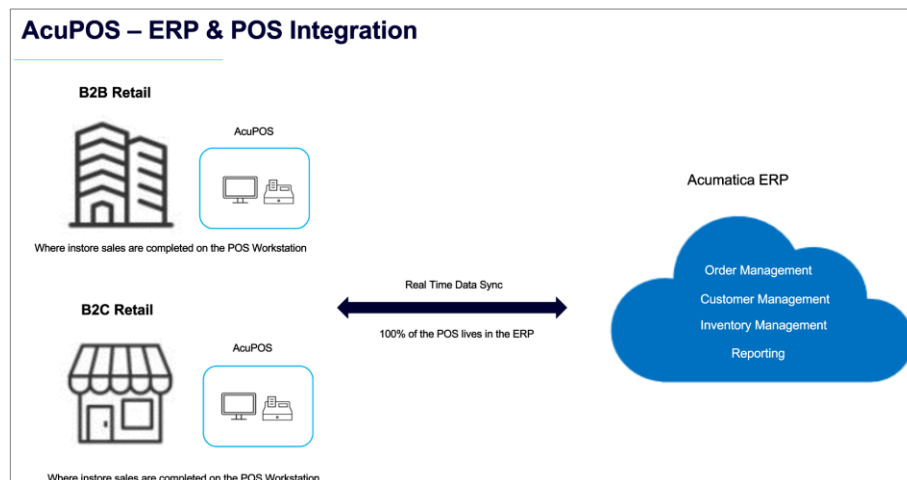
- Process special orders for items ordered in the store that are drop-shipped to customers.
- See complete customer order history, including online commerce sales and back-office returns and exchanges from within the ERP.



Process point of sale transactions and returns with verified & supported retail hardware, barcode scanners, and credit card terminals.

AcuPOS FEATURES AND CAPABILITIES

Cross Vertical Fit	Deploy at B2B & B2C Wholesale Distributors, D2C Manufacturers, and Retailers who manage walk-up counter sales as part of a multichannel selling environment.
Integrated Solution	Integrate AcuPOS with Acumatica’s Order Management, Inventory Management, eCommerce, CRM and Financial modules, adeptly managing sales transactions inside a single connected system
Hardware Choice	Automate order entry with standard barcode scanners and touch screens to error-proof data input. Easily connect Epson and Start Receipt Printers or attach a full-size printer. Connect standard cash registers with automated drawer opening after each transaction. Integrate POS with specified EMV Credit Card Terminals linked to AcuGateway.
Flexible Order Handling	Create new counter orders and manage returns/exchanges within the same transaction. Define default settings by device, copy historical orders, and apply customer-specific pricing and discounts. Batch Mode and Live Mode options provide users flexibility to process each sale. Authorize and capture payments via electronic signature.
Accurate Inventory	Access real-time inventory levels across stores and warehouse locations.
Customer Management	See a holistic view of customers and transactions with embedded CRM. Quickly create new customers within the POS order screen. Inquire and report on history and profitability by customer.
Handle Special Orders	Create special orders directly from AcuPOS. Support pre-paid, drop ship orders fulfilled directly by suppliers. Seamlessly manage will-call orders.
Capture Key Data	Capture lot and serial information for items, suggest cross-sell/up-sell and substitute items based on Inventory SKU or alternate identification number, and reconcile cash drawers with end-of-day procedures and AcuPOS reporting.



ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.

Business Resilience. Delivered.

Learn more about how Acumatica can work in your business by contacting us at erp@bakerfieldsolutions.com or by calling us at **844-376-7767**.

